**Integrated Commissioning Board – 17th May 2021**

**Early Intervention and Prevention Pseudo Dynamic Purchasing System**

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| **BACKGROUND** |
| During 2020 the Early Intervention and Prevention Pseudo DPS (EIP PDPS) was developed to create a method to commission Early Intervention and Prevention services in order to maximise opportunities for innovative service development through increased co-design with the market and a more joined up and integrated approach to commissioning. The EIP PDPS was tendered with Peterborough City Council as the Lead Authority but with an arrangement in place with Cambridgeshire County and Cambridgeshire and Peterborough CCG enabling the partners to work together, or for the Local Authorities to commission independently from providers who had made a successful application to the EIP PDPS. The 4 Lots commissioned as part of the EIP PDPS are outlined below

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| **Lot** | **Lot Title** | **Descriptor** |
| 1 | Hospital Discharge and Admission Avoidance | Services which will support the timely discharge of people from hospital or to prevent admission/re-admission of individuals into an acute |
| 2 | Information and Advice | Services which deliver information and advice to improve access and awareness  |
| 3 | Community Support | Services which are delivered in local communities or within people’s homes supporting increasing or prolonging independence and improving social connections |
| 4 | Day Opportunities | Services which provide centres within local communities where people with support needs can go to meet others, engage in a range of appropriate activities, reducing social isolation and maximising independence |

The Day Opportunities Lot was advertised but it was made clear to bidders this would not be enacted immediately and call-offs would not be advertised for this lot in the near future. This will enable the EIP PDPS to be considered as a future mechanism for commissioning Day Services following the outcome of the Adults Positive Challenge (APC) Day Opportunities work stream within the Local Authorities. This workstream will undertake a programme of work designed to review and transform the current day service offer for older people to ensure there is a mix of services designed to meet assessed needs as well as an effective prevention and early intervention offer for local communities. It is anticipated this work will be completed in 2022.  |
| **Finance** |
| The EIP PDPS has been commissioned with a contract term of 7 years (5+2). The contract will commence from 3rd May 2021. Each lot has an indicative value over the contract term and was developed utilising the current investment in scoped Early Intervention and Prevention services across each of the commissioning authorities. Additional flexibility has been built into the overall lot values should new funding become available. The table below shows the scoped annual and entire term indicative budgets across each of the Lots:

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| --- | --- | --- |
| **Lot** | **Total Lot Annual Value****(£)** | **Total Contract Value (Entire Term)****(£)** |
| **1** | 654,231 | 4,579,617 |
| **2** | 566,098 | 3,962,686 |
| **3** | 809,050 | 5,663,350 |
| **4** | 1,017,644 | 7,123,508 |

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| **EIP PDPS Process** |
| Providers will apply to be on the EIP PDPS under a particular Lot and will then have the opportunity to bid for any of the service call-off’s that will be procured under the relevant Lot through a mini-competition. The EIP PDPS enables the Commissioning Partners to have a pool of quality-assured providers who we can engage with on a strategic basis to strengthen our approach to Early Intervention and Prevention services. The EIP PDPS will open regularly so that new providers will have the opportunity to apply to ensure a dynamic and developing market. The EIP PDPS is likely to re-open again in Autumn 2021, approx. 6 months after the contract start date of May 2021. A further round of engagement will be carried out with both perspective suppliers and those who failed to meet the quality threshold during the initial tender period.  |
| **Tender Outcome**Following rigorous market engagement, the procurement for the EIP PDPS went live on 1st December 2020 with tender submissions expected on the 13th of January 2021. This deadline was subsequently extended to the 20th of January to enable the market as much time as possible to respond to the opportunity in light of operational pressures that may have arisen following the Corona Virus national restrictions announced in early January 2021.The skills and outcomes required for each lot were outlined in the service specification and providers were asked to submit their responses to 3 method statements outlining how their organisation could meet the criteria against each of the advertised lots, An additional question relating to social value also formed part of the evaluation. The skills and outcome requirement for each of the lots is included at Appendix 1. Providers were required to meet a quality threshold of 65% to be successfully appointed to the EIP PDPS.The number of bids received for each lot is outlined below:

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| --- | --- |
| **Lot** | **No of Bids Received** |
| 1 | 15 |
| 2 | 13 |
| 3 | 15 |
| 4 | 6 |

Following an evaluation and moderation process the following providers/bids were deemed to have reached the required quality threshold:

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| --- | --- | --- | --- | --- |
|  | **Lot 1** | **Lot 2** | **Lot 3** | **Lot 4** |
| P3 Charity | X | X | X |  |
| Huntingdonshire Society for the Blind | X | X | X | X |
| Caring Together Charity | X | X | X | X |
| British Red Cross | X | X | X |  |
| Stroke Association |  | X | X |  |
| Cera Care Operations Ltd | X |  |  |  |
| HomeLink Healthcare Ltd | X |  |  |  |
| Care Network Cambridgeshire | X | X | X |  |
| CPSL Mind |  |  | X |  |
| Cam Sight |  | X | X | X |
| Age UK Cambridgeshire and Peterborough | X | X | X | X |
| Peterborough Association for the Blind (Peterborough Sight) |  |  | X |  |
| Cambridgeshire Hearing Help |  | X |  |  |
| Alzheimer's Society |  | X | X |  |
| Cambridgeshire Deaf Association | x | X | X |  |
| Hunts Forum of Voluntary Organisations |  | X |  |  |
| **Total bids meeting threshold** | **9** | **12** | **12** | **4** |
| **Total bids not reaching threshold** | **6** | **1** | **3** | **2** |

Those who have been unsuccessful in reaching the required standard will be offered feedback and the opportunity to resubmit a bid when the EIP PDPS re-opens. This is scheduled for 6 months after the contract start date for the PDPS but there is discretion for commissioners to re-open the EIP PDPS at any time if it is felt that there is a requirement to do soOnce providers have been accepted onto the EIP PDPS then the commissioners can begin to call off specific service requirements under each of the Lots. Within the commissioning cycle, commissioners will have the option to determine whether the service can be commissioned via the PDPS. Each commissioning authority will put in place any individual governance required before it awards any call off contract. An EIP PDPS Joint Project Board has also been established, made up of all the commissioning authorities to ensure that:* there has been an integrated approach to the call-off if appropriate
* there has been a consideration of any duplication of commissioning arrangements
* that the call-off fits the aims and lot requirements of the EIP PDPS
* that the provider pool on the PDPS is able to respond to the service call-off
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| **Contract Management**The overarchingPseudo DPS contract will be managed by a Joint Project Board with representatives from each Partner as set out in an Inter Authority Agreement which governs the arrangement. This Board will act as ‘gatekeepers’ for the suitability of services called off under the contract and ensuring each Partner is sighted on proposed commissioning of services to avoid duplication and present opportunities for collaboration.The Board will also be responsible for ensuring delivery against the desired outcomes of the contract.**Next Steps**A phased approach to call-offs is being developed, shown in Appendix 2 to ensure that there is sufficient market and commissioning capacity to enable a robust mini-competition for each service requirement. This will also allow time for commissioners to work together and with providers, service users and other stakeholders to review and develop service specifications and call-off details. Currently a range of Soft Market Testing documents are being developed which will be shared with the providers on each of the lots following the start of the contract. This will help support development of individual service pathways, highlight innovation and best practice as well as providing commissioners with valuable insight into the current market.There are currently 5 call-off requirements in development which are likely to be published between May-July. * Care Home Trusted Assessors (specifications being redefined in light of D2A) – CCC/PCC
* Handyperson Service - CCC
* Community Navigators - CCC
* Stroke Recovery Service - PCC
* Dementia Service - Information and Advice – CCC

This is subject to the final commissioning decisions and budgets of each of the individual authorities. |

**Appendix 1 – Early Intervention and Prevention PDPS - Lot Description and Outcomes**

**LOT 1 – SUPPORT FOR HOSPITAL DISCHARGE AND ADMISSION AVOIDANCE**

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| **Lot Description**Services which will support the timely discharge of people from hospital or to prevent admission/re-admission of individuals into an acute setting |
| Provider Skills  | High Level Outcomes |
| * Developed partnerships with acute and social care settings
* Able to effectively communicate and work with statutory services across health and social care
* Able to effectively and pro-actively communicate with service users and carers
* Recovery and re-ablement focussed delivery which promotes and enables independence
* Ability to signpost effectively where requirements fall outside of service scope
* Able to assess and manage risk effectively
* Service users and carers are consistently involved in the co-production, development, and delivery of services
* Awareness of other services, technology enabled care and equipment that can support individual outcomes
 | * Reduction in discharge times from acute settings
* Support effective discharge processes
* Prevent of admission and re-admission wherever possible
* Provide high quality assessments for support needs
* Identification and mitigation of risk
* Service users are supported to increase confidence, independence and improve their quality of life
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**LOT 2 – INFORMATION AND ADVICE SERVICES**

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| **Lot Description**Services which deliver information and advice to improve access and awareness  |
| Provider Skills  | High Level Outcomes |
| * Able to deliver high quality advice and information through a variety of methods and media appropriate to specific cohorts
* Knowledge of local systems and pathways to support accurate and timely information and advice
* Able to effectively and pro-actively communicate with service users and carers
* Delivery of services to support independence and enable people to self-service wherever possible
* Ability to signpost effectively where requirements fall outside of service scope
* Able to assess and manage risk effectively
* Service users and carers are consistently involved in the co-production, development, and delivery of services
 | * Information is accessible to the individual and can be easily understood
* Advice for individuals is available to meet their specific circumstances
* Services are able to measure access to information
* The impact of information and advice provided is measurable
* Self-service digital resources are available to support delivery of services
* Services are delivered in an inclusive way which meets the needs of specific cohorts and hard to engage communities
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**LOT 3 – COMMUNITY SUPPORT**

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| **Lot Description**Services which are delivered in local communities or within people’s homes supporting increasing or prolonging independence and improving social connections |
| Provider Skills  | High Level Outcomes |
| * Able to effectively communicate and work across pathways within local communities
* Able to adapt and develop local responses to meet needs
* Recovery and reablement focussed delivery which promotes and enables independence
* Understand the importance of social connections and impact on health and wellbeing
* Ability to signpost effectively where requirements fall outside of service scope
* Able to assess and manage risk effectively
* Service users and carers are consistently involved in the co-production, development, and delivery of services
* Awareness of other services, technology enabled care and equipment that can support individual outcomes
 | * Individuals are able to maintain their independence
* Individuals feel more connected to their communities
* Provide quality assessments for support needs and identification and mitigation of risk
* Service users are supported to increase confidence, independence and improve quality of life
* Opportunities for peer support are available
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**LOT 4 – DAY OPPORTUNITIES**

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| **Lot Description**Services which provide centres within local communities where people with support needs can go to meet others, engage in a range of appropriate activities, reducing social isolation and maximising independence |
| Provider Skills  | High Level Outcomes |
| * Developed partnerships with social care and community settings
* Able to effectively communicate and work with statutory services
* Able to adapt/flex offer to meet the preferences of those using services
* Recovery and reablement focussed delivery ethos which promotes and enable independence
* Ability to signpost effectively where requirements fall outside of service scope
* Able to assess and manage risk effectively
* Service users and carers are consistently involved in the co-production, development, and delivery of services
 | * Individuals increase their social connections
* Informal carers are provided with an opportunity for a break from their caring responsibilities
* Provide quality assessments for support needs and identification and mitigation of risk
* Service users are supported to maintain/increase independence and improve quality of life
* Opportunities for peer support are available
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**Appendix 2 – Early Intervention and Prevention Pseudo DPS - Phasing Schedule**

**EIP Lot Phasing Schedule\***

\*The below dates are indicative and may be subject to change

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| --- | --- | --- | --- |
| **Lot** | **Description** | **Specification published** | **Contract start** |
| **LOT 1 – SUPPORT FOR HOSPITAL DISCHARGE AND ADMISSION AVOIDANCE** | Care Home Trusted Assessor | July 2021 | September 2021 |
| Discharge Support | August 2021 | October 2021 |
| **LOT 2 – INFORMATION AND ADVICE SERVICES**  | Community Navigators | June 2021 | October 2021 |
| Information and Advice (Older People) | November 2021 | January 2021 |
| Information and support (Alzheimer’s) | May 2021 | August 2021 |
| **LOT 3 – COMMUNITY SUPPORT**  | Practical and Social Support (Older People) | March 2022 | July 2022 |
| Handyperson Service | June 2021 | October 2021 |
| Community Support (Stroke) | June 2021 | October 2021 |
| Sensory Support | September 2021 | February 2022 |

 **LOT 4 – DAY OPPORTUNITIES - This lot is subject to review. No schedules have been drafted at this time.**